

# Something More



*Southwest Indiana District Church of the Nazarene*

***Infusing Evangelistic Passion***

***Into Every CHURCH And PERSON on SWID!***

# **“Something More”**

***Infusing Evangelistic Passion Into Every Church and Person on SWID!***

## **Philosophical Underpinnings**

**This is not a \_\_\_\_\_ but an operating \_\_\_\_\_.**

A program has never led a person to Jesus Christ. People lead people to Jesus not programs.

While what you will learn is vitally important it does not \_\_\_\_\_ the work of the Holy Spirit or the need for \_\_\_\_\_.

**Living a Life Of Outreach is not a new program but an operating system!**

- **Love For \_\_\_\_\_.**

*“Hearing that Jesus had silenced the Sadducees, the Pharisees got together. One of them, an expert in the law, tested him with this question: “Teacher, which is the greatest commandment in the Law?”*

*Jesus replied: “**Love the Lord your God with all your heart and with all your soul and with all your mind.**” This is the first and greatest commandment. And the second is like it: **‘Love your neighbor as yourself.’** All the Law and the Prophets hang on these two commandments.”*

*Matthew 22:34-40*

*“These are the commands, decrees and laws the Lord your God directed me to teach you to observe in the land that you are crossing the Jordan to possess, so that you, your children and their children after them may fear the Lord your God as long as you live by keeping all his decrees and commands that I give you, and so that you may enjoy long life. Hear, Israel, and be careful to obey so that it may go well with you and that you may increase greatly in a land flowing with milk and honey, just as the Lord, the God of your ancestors, promised you.*

***Hear, O Israel: The Lord our God, the Lord is one. Love the Lord your God with all your heart and with all your soul and with all your strength.*** These commandments that I give you today are to be on your hearts. Impress them on your children. Talk about them when you sit at home and when you walk along the road, when you lie down and when you get up. Tie them as symbols on your hands and bind them on your foreheads. Write them on the door frames of your houses and on your gates.

*Deuteronomy 6:1-9*

**If we do not \_\_\_\_\_ God nothing will \_\_\_\_\_ us!**

If leaders are not filled with God’s love then our churches will not reach out to those missing a relationship with Jesus.

As a pastor/leader/church attender are you filled, directed and yes even at times overwhelmed by the love of Jesus? Do you feel the presence of the living God or are you just cranking out the job or ministry you have been given? Are you clearly walking with Him?

***If a church is filled with the love of God and they are loving one another they will help bring the good news to those who desperately need it.***

- Love For The \_\_\_\_\_.

Sometimes we can become bitter about the church. But remember the Church is the bride of Jesus Christ. The church is God's people and He loves the Church in spite of its shortcomings.

**Do you love the church?**

**If we do not love the people in our church we will never invite others to attend.**

Do you love the people of the SWID district?

What does it mean to be a part of SWID?

What does it mean to be on mission with all of God's people?

Do you love the church scattered?

***"In the church there will be the healthiest of humanity and the sickest of humanity, It has always been that way and always will be and that is how it should be."***

**Unknown**

- Love For The \_\_\_\_\_ (Those Missing A Relationship With Jesus)

***"Jesus went through all the towns and villages, teaching in their synagogues, proclaiming the good news of the kingdom and healing every disease and sickness. When he saw the crowds, he had compassion on them, because they were harassed and helpless, like sheep without a shepherd. Then he said to his disciples, "The harvest is plentiful but the workers are few. Ask the Lord of the harvest, therefore, to send out workers into his harvest field."***

**Matthew 9:35-38**

*Do you love people who are far from Jesus? Those who are missing a relationship with Him?*

*I am not asking you do you want to reach them, but rather would you be willing to do anything and everything to reach them.*

*Do you love them enough that you are willing to pay any price?*

*We tend to love people at a distance. Most of us do not have enough people who are missing a relationship with Jesus in our lives. Who are the people you know who do not know Jesus?*

**Write three or four names of people you are doing life with who do not know Jesus?**

## THE CHURCH EXISTS FOR OUTREACH

- The church exists . . .

To \_\_\_\_\_ God,  
To \_\_\_\_\_ believers (discipleship)  
To \_\_\_\_\_ the good news

We often only emphasize the first two reasons of why the church exists and we do not tend to share the good news naturally and consistently.

\_\_\_\_\_ is called to \_\_\_\_\_ the good news.

The vision for SWID is that \_\_\_\_\_ will \_\_\_\_\_ with the good news of Jesus.

- Imagine a church seeing themselves as \_\_\_\_\_ where they are and sharing the story of Jesus and their own personal life-changing story.
- Imagine a district where churches help churches and every person on our district sees themselves as missionaries to SWID.

***“But in your hearts revere Christ as Lord. Always be prepared to give an answer to everyone who asks you to give the reason for the hope that you have. But do this with gentleness and respect . . . ”***  
***(1 Peter 3:15)***

- Our \_\_\_\_\_ is to \_\_\_\_\_ everyone to \_\_\_\_\_ Christ. Mobilize people!

***“So Christ himself gave the apostles, the prophets, the evangelists, the pastors and teachers, to equip his people for works of service, so that the body of Christ may be built up until we all reach unity in the faith and in the knowledge of the Son of God and become mature, attaining to the whole measure of the fullness of Christ.***

***Then we will no longer be infants, tossed back and forth by the waves, and blown here and there by every wind of teaching and by the cunning and craftiness of people in their deceitful scheming. Instead, speaking the truth in love, we will grow to become in every respect the mature body of him who is the head, that is, Christ. From him the whole body, joined and held together by every supporting ligament, grows and builds itself up in love, as each part does its work.”***

***Ephesians 4:11-16***

### **Organic Outreach as an Operating System**

If you do not have a biblical and godly operating system there is little you will be able to do for the people who so desperately need the good news of Jesus. We need an operating system that can work in our churches! Once you get the operating system right almost any program will work. We are tired of programs and we blame them - when in reality what is not functioning properly is our individual and corporate operating systems.

***Sometimes God may be protecting people missing a relationship with Him by having them not attend churches that do not love Him or those He has created! If coming to your church will hurt and damage them, maybe God is keeping them away.***

**If you are not loving people He loves - why would He send them to you?**

One more thing - ***You can't*** \_\_\_\_\_ ***what you are not*** \_\_\_\_\_.

\_\_\_\_\_ **will never work until the** \_\_\_\_\_ **of the Church is right!**

Someone has to get the fire going! The heart of organic outreach is the heart of God who sent His Son to this planet. We are to bring His love and hope to our world.

**How do we get people and our churches to naturally outreach?**

**We Must Ask: Who Are We?**

**We are** \_\_\_\_\_ **and** \_\_\_\_\_.

**“When you know who you are you will know what to do!”**

Do you understand we are Salt and Light? We are to bring flavor, and preserve and bring light to everyone we contact. Salt makes people thirsty for God.

### **Group Interaction**

Why is loving the local church essential for outreach?

Who are you walking with as they move toward Jesus?

If the church exists for the Gospel, what is getting in the way of us sharing the gospel?

### **Action Steps & Goals . . .**

#### **Reading**

Organic Outreach for Ordinary People, Chapters 1-3

Organic Outreach for Churches, Chapters 1-3

Organic Outreach for Families, Chapters 1-4

#### **Other Resources**

Video on [kevingharney.com](http://kevingharney.com) (Organic Outreach/Free Training Videos/Training/An introduction to Organic Outreach)

**Preview Organic website** - - - no need to ask for permission.

Free Training videos.

Online Platform - - - -Available Courses

Outreach Influence Team Members

Agendas - Year 1 / Year 2 You Can Change Logo /Additional Training Videos

## Session # 2 The Structure of Organic Outreach

What would happen if we all lived out our faith and we shared the story of Jesus? How would we change the world? Our local church? SWID? Community?

### Approaches To Outreach/Evangelism

- **Push** \_\_\_\_\_ (Map of our world)

We put a missionary here and there . . .

Every place we have a missionary we put a push pin on our world map. We have 57 push pins on our world map - so we feel good because we are doing something. We are sending money to them and they are far away - we pray for them, we encourage them - they are our LINKS missionaries - we let them reach people in their context.

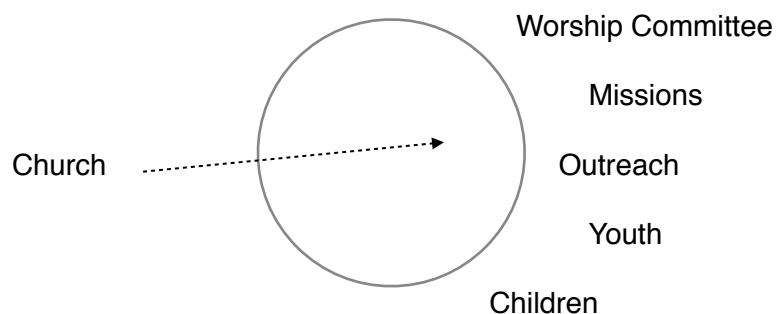
**The good:** Prayer and funding is going out. At least someone is reaching out to people who need Jesus.

**The bad** - If this is our entire outreach plan then there is no personal involvement- no one is being saved in our part of the world.

We need to reach people - Here, There & Everywhere

Someone once said our mission field is the ground upon which we walk.

- \_\_\_\_\_ **Structure**



Each ministry and often each age group organizes and plans for themselves. (NYI, NMI, SDMI, etc.) And if you are fortunate you have someone who will attempt to do outreach and evangelism.

The good - Someone is doing something for someone. You are planning and training.

The bad - Outreach is just one of many areas of focus for the people of your church.

Most of your time is focused on other things and if you are not careful there will be a lack of unity. Understand, outreach is about more than just talking or doing nice things for people it should lead to life transformation.

### **Who Is Leading Outreach in Your Church Today?**

How many of you have a full time person leading your outreach?

How many of you would say it is your pastor?

How many would you say you have a lay person leading this endeavor?

- **Each Pastor needs to select an OUTREACH \_\_\_\_\_ TEAM \_\_\_\_\_.**

The pastor may choose to be this person but does not have to be.

- **Every Church needs to form an Outreach Influence Team.**

### **WHO SHOULD BE A PART OF YOUR OUTREACH INFLUENCE TEAM?**

The leaders of our ministries!

Women's Ministry, Men's Ministry, Youth Ministry, Children's Ministry, Young Adult Ministry, Sports Ministry, Senior Adults, etc.

### **WHY DO YOU NEED AN OUTREACH TEAM?**

Because outreach/evangelism is the one value that is overlooked in almost every church and by every follower of Jesus Christ.

In most of our churches evangelism is not even in the top 3 or 4 things we value.

How long can your church operate not valuing evangelism and outreach before someone holds you accountable?

### **How Does An Outreach Influence Team Leader Spend His Time?**

#### **Every Thirty Days The Outreach Influence Team Leader Does 4 Things . . .**

- \_\_\_\_\_ - fire up and encourage
- \_\_\_\_\_ - people need to be asked how is your personal & ministry outreach.
- \_\_\_\_\_ - learn something new-a new tool or method.
- \_\_\_\_\_ - what are we going to do before we see one another again.

## **During a Three Month Period . . .**

The Full Outreach Team meets one month. (January)

Materials for this meeting are available at: [www.organicoutreach.com](http://www.organicoutreach.com)

There you will find a job description for the OITL, meeting agendas, and a variety of other resources.

Key components of the meeting include: 1 Degree Rule, Planning and Evaluation of Outreach Events

The next month (February) the OIT can either meet in Cluster groups (children's ministries meeting, adult ministries, youth, etc.) depending on the size of the church or you can once again have everyone meet together again. Because vision leaks it is vital that outreach planning and teaching happen every 30 days.

Then next month (March) the OITL becomes a personal pastor to your Outreach Influence Team members and schedules individual time to get together.

This cycle is repeated over and over again. A schedule of teaching materials and topics are provided on the website as well as given to pastors today.

## **POSITIVES OF THIS APPROACH**

You gather your ministry leaders and plan outreach at the same time.

Each ministry is aware of what you are doing. This hopefully eliminates silos within the church.

When you plan anything, outreach will be more a key component of your activities and events.

Every leader you have is on board - minimizes conflict with timing and resources.

Your outreach team is not an isolated team of zealous God loving people

This team meets every 30 days until Jesus comes.

Imagine - if people, especially your leaders were infused with vision, purpose and direction every thirty days.



## **The Outreach Influence Team Leader (OITL)**

- The OIT Leader does not plan any outreach event!
- The team does it!!

So now the church is doing outreach together.

The Outreach Influence Team Leader most likely will give 5-8 hours a week to outreach. Remember this person is not running events so people should not come to them about what they should do.

They should lead and influence the Influence Team.

They should work with the pastor if the pastor is not the Outreach Influence Team Leader.

They need to hold people accountable.

THE OITL person needs to be self motivated,

## **Resources and Next Steps**

### **Reading and Study:**

Organic Outreach for Churches, Chapter 4-5

Video on [kevingharney.com](http://kevingharney.com) The Evolution of Outreach

### **Discussion & Reflection**

- Which model best reflects your church right now?
- What needs to change to move to a more organic model?
- Why is it critical for a lead pastor to be fully engaged in the outreach ministry of the local church?
- How can this model help pastors as they seek to lead the church outward?
- What is an action step your church needs to take?

## Session # 3    The One Degree Rule    (Accountability)

1   2   3   4   5   6   7   8   9   10

**Cold**

**Hot!**

What is your heart for outreach?

What is your heart for evangelism?

Do you spend time praying for people who are missing a relationship with Jesus?

Just be honest and say it . . . own where you are!

**The key is how do I raise my temperature one degree?**

You become a steward of your own temperature. This is totally subjective, non-scientific. But every thirty days you are asking what is my personal evangelistic temperature.

**We are trying to have \_\_\_\_\_ raise their evangelistic \_\_\_\_\_ one \_\_\_\_\_.**

**What does this look like?**

*What will you do to raise your temperature?*

*How do we raise our temperature?*

*Create a place of transparency - if is not a safe environment then this tool may not work.*

*The emphasis is not where you are, but on what you will do to raise your temperature?*

**Three questions: (one minute to share)**

What is your temperature and why?

What is a story of doing life with someone who is missing a relationship with Jesus?

How are you going to raise your temperature this month?

**Group Practice:**

Have each person in your group share their spiritual temperature in one minute using the above three questions.

After everyone has had a turn, share your thoughts and perspectives on this exercise. (Imagine this taking place at Church Board meetings, NYI & SDMI, NMI meetings-are there any benefits you can think of if this became your practice?)

## **The Two-Degree Rule - is about angle and vector**

**North (Us)**



**Time  
Money  
Program  
Energy**

How do we vector the great things we are doing out into our community? Most churches have great things we are doing for ourselves but by moving our focus from ourselves to others we can actually outreach into our community.

**What are the things we are doing that are not outreach but could be?**

**We need to ask can we vector it outward?**

Ask yourself with everything you are doing - what is the 2 % potential?

Let people from the community or another church come for free!

### **Three Elements Of This Shift**

- 1) Shift in \_\_\_\_\_ “Can we vector this out? Some will say- “I don’t think so!”  
Think again! You can find three or four things right away!
- 2) Shift in \_\_\_\_\_ Social media blast, Facebook, Twitter, Email, website
- 3) Shift in \_\_\_\_\_ You will have to change how you act. Plan differently - expect people to be there. Kindness, love and hospitality are key.

### **Group Interaction**

What are one of two ministries happening in your church right now than can be vectored out into your community immediately? What will it take for this to happen? How might this simple two-degree shift increase your ministry effectiveness?

**30 Day Rule - A Church can lose its evangelistic passion in about thirty days.**

Every thirty days every ministry of the church needs to look closely at their plans for outreach.

Every thirty days every ministry needs to find ways to re-focus on outreach and commit to the work of evangelism in new and creative ways.

Lift the vision for outreach.

Celebrate what God is doing.

Share stories of changed lives.

Plan next steps.

You must intentionally and relentlessly do this every thirty days.

We can do this through:

Agendas/Emails

Testimonies and Celebrations

Prayer

Discussion and Reflection Questions

\_\_\_\_\_ **leads Outreach events, \_\_\_\_\_ the Outreach Influence Team Leader.**

**Every local Church and every believer infused with the vision and living outreach.**

# Seven Mind Shifts

## Shift # 1 From Random To \_\_\_\_\_

What is our problem? What are we going to do?

What is your plan? How will we train and equip others?

What are the metrics around which we will evaluate so we can celebrate and recalibrate?

## Shift # 2 From \_\_\_\_\_ To Funding. (Matthew 6:21)

Our heart follows where our treasure is.  
We must train our heart to what is important to us.

People want you to fund what is about them.

Where you invest - you will become interested in it.

How much money is in your budget for outreach?

## Shift # 3 From Believing To \_\_\_\_\_

How long can people belong before they believe?

Have you created a safe environment for unbelievers?  
Hospitality for unchurched people  
Understanding how unchurched people think.

We must belong to them - do we belong out there - so they can belong here . . .

Where can people belong before they believe?  
Where can people serve in your church without believing?  
Where can people contribute before they believe?

## Shift # 4 From \_\_\_\_\_ To Them

So often churches and people are fearful if we evangelize that what might happen would negatively impact them..

### Develop An Approach From Selfishness (Us) To Them

- Start praying for lost people
- Ask God to open your eyes to lost people.
- Open my heart.
- Open up your schedule-we can feel and see but be too busy to do anything about it.
- Pray God will give you words and opportunity to share your faith!

## **Shift # 5 From Programs To \_\_\_\_\_**

For too long we have relied on a program.  
If your environment/culture/operating system is not right no program is going to work.  
Are you praying? Prayer will help us get the environment right!

### **Book: R.A. Torrey: “The Power of Prayer and The Prayer of Power”**

How much are you praying for lost people?

Can we up the level of prayer?

Remember we are entering into a battlefield and we need prayer.

## **Shift # 6 From \_\_\_\_\_ To Clarity**

Understand that Biblical and theological distinctives matter.

It is not softening the edges of what we believe that draws people. When we have compromised theologically and biblically we die.

If someone is looking for a social club they are not going to come to your church.

Ask people to grow in their faith, give 10% and be faithful.

### **Thomas Rainer - Surprising Insights of the UnChurched**

Most church people are concerned with what we believe but the unchurched are either unconcerned or are simply not sure we believe what we say we believe.

We need to know what we believe and why and be gracious, loving and kind!

Our culture says if you can't affirm them then you do not love them. We should never stop loving people even when we disagree with them. We can disagree but passionately love someone.

## **Shift # 7 From \_\_\_\_\_ To Faith**

God is on our side! God is for us! The Spirit of God lives within us. We can have an attitude - that focuses on what we don't have or who is on our side!

Our attitude determines our altitude! You can transition from Fatalism to Faith!

God wants to build His church! Do we really believe the harvest is plentiful?

**Reflection:**

What is God saying to you? What are you going to do?

What shift most needs to happen in your church or ministry setting?

What is getting in the way of this shift? (Systemic issues, personalities, history or hidden barriers)

Who is welcome in your church?

Identify what is a part of your culture that blocks people from belonging in your church?

What are the obstacles that keep people from connecting with the gospel?

## **Outreach Intensity Levels**

### **Outreach Intensity Level 4**

- The Gospel is shared with clarity and biblical integrity. This includes the message of Jesus' life, death and resurrection. The call to follow Jesus as Savior and Lord is clearly presented.
- An invitation to repent of sin, receive God's gift of grace, and begin a new life of following Jesus is extended.
- People are invited to connect with someone who will talk about next steps.
- Those who make a commitment to Jesus and come to talk with a leader are given a Bible (with a 50 day reading plan) and are encouraged to begin reading God's Word, praying, and growing in faith.
- We give next steps that link people to:
  - Baptism
  - Growth opportunities (Next Steps, New Believers)
  - A spiritual gift class
  - Growth groups (small groups)

Tools: New Believer's Bible Reading Plan, Give Them A Bible, Next Steps, Naza-What Class

**Plan - for Level 4 Events . . Six times a year**

### **Outreach Intensity Level 3**

- The Gospel is shared with clarity and biblical integrity. This includes the message of Jesus' life, death, and resurrection. The call to follow Jesus as Savior and Lord is clearly presented.
- An invitation to repent of sin, receive God's gift of grace, and begin a new life of following Jesus is extended.
- People are encouraged to share their decision with a Christian friend, to pick up a Bible at the connection center, and go online to discover next steps.

**Plan For Level 3 Events      Six- eight times a year**

### **Outreach Intensity Level 2**

- Acts of love and service show the presence and grace of Jesus.
- Those doing these compassion ministries are trained to share the message of Jesus one-on-one with clarity and gentle boldness.



- Printed information is provided to help people learn more about Jesus or take next steps of faith.
- Natural bridges are built to the church, to Christian ministries, and to deeper friendships.

**Clothing Closets, Food pantry - - Our people are expected to share the gospel . . .**

### **Outreach Intensity Level 1**

- Acts of love and service show the presence and grace of Jesus.
- Spiritual conversations happen organically and the message of Jesus is shared when the door is open and it is appropriate.
- Bridges are built to the church and closer friendships that help move the spiritual conversation forward.

**Should happen daily**

### **Outreach Intensity Level 0**

- We don't do these. If Jesus can't be part of the conversation in some way, we simply do not engage.

If you can't share Jesus then why invest the time?

If can't engage people with faith what are you doing?

A healthy church has a variety of entry points and outreach intensity level events.

A major question - "How do we follow-up after an outreach event?"

What is the point of doing nice things and not have Jesus in it?

If you have a backpack ministry - - send a letter to a child.

### **Keys:**

Schedule your events thinking what level they are. (Label Them)

Plan & Schedule Your Preaching in advance-prepare your people for outreach.

Consider a series that begins after Easter -Preview it Easter.

Think, Plan & Pray Strategically

# Once Your Operating System Has Been Reset

**Pray For God's Leading & Direction**

**Think New Thoughts!**

**Try New Things . . . God is a God of new things!**

This is about taking risks and maybe having people "not get it"

Exegete- your church/community

Plan events that are for those outside your church:

Family Fun Fest, Trunk n Treat

Try things on (Like clothes)

Experiment -what will work in one place may not in another.

**Where To Get Ideas . . .**

**Borrow** -find out what other churches are doing.

**Check out church websites.**

**Google** "outreach ministry events"

<http://factsandtrends.net/2014/01/06/52-ideas-for-your-church-in-2014/#.Wlkb9bYrLfY>

<http://www.christianoutreachtools.com/outreach-ideas.html>

**Old Faithful** - if it works - keep using it.

**Innovate . . .**

**The Process . . . Rapid Brainstorming**

Rules

Ideas

Cluster Items

Identify some possible actions items

Communicate it

Try it

Evaluate

**Be willing to let things die if needed**

**Customize for your Setting/Contextualize**

# **Your Story & His Story (Organic Outreach for Ordinary People)**

## **Preparing the Soil**

### **The Law of Life**

With God's love we can change the world.

### **Become Grace Bearers**

If we are going to be effective in sharing the Good news of Jesus, we must truly understand and receive the grace of God.

An acrostic for GRACE -

G od's  
R adical  
A ction  
C hases, conforms, challenges,  
E veryone

### **Embrace the Bible & Truth**

### **Use the 1 degree Rule**

**Everyone Plays - Evangelism is not a spectator sport.**

## **Planting & Watering**

### **The Unseen Work: Praying For People**

Prayer is the cornerstone of all effective outreach.

### **The Wonder of Encounter: Praying with People**

Praying with unbelievers is an opportunity for God to show up and reveal His power. We must pray for those who are not yet a part of God's family.

### **Incarnational Living**

People need to hear about Jesus, but they also need to see Him. As his ambassadors on this earth, we are to reflect his love, show his heart, and incarnate his presence wherever God sends us.

### **Try Something**

Part of outreach is taking action and having the courage to try new things. There is only one gospel, but there are many ways to express it and to reach people who are spiritually disconnected.

## **Bearing Kingdom Fruit**

### **The Work of the Holy Spirit**

We can do our part, but only God can draw people to Jesus and change their lives. We must learn to listen to the Holy Spirit as we work in partnership with Him.

### **Engaging In Spiritual Conversations**

Spiritual conversations do not have to be forced or uncomfortable. They can be a natural part of our daily lives.

The Gospel - we want our people to share it.  
Every year we should train our people and have them prepared.

### **Telling Your Story**

Christians don't have just one testimony; we have many. Our testimonies are stories of God's power and presence in our lives. Every new day brings fresh stories of God's goodness and grace.

The story of your conversion

Everyone should be able to tell their story and that of Jesus

### **Stories of His Power & Presence**

We must talk about our faith as though it is real.

Share them first with believers.

**His Story** - The same truth . . . many ways to share it!

### **Sharing Good News**

We can love people, pray for them, and serve them, but there comes a time when they need to hear the message of Jesus Christ, the gospel. Every believer can naturally present this simple, clear, and life-changing message.

### **Resources**

- Organic Outreach for Ordinary People chapters 11, 12, 13
- Organic Outreach for Churches chapter 10
- Organic Outreach for Families chapter 2

### **Other Resources**

- Videos on [kevinharney.com](http://kevinharney.com)

**Key:** program, system, replace, prayer, God, love, help, Church, Lost, glorify, grow, share, Everyone, share, everyone, outreach, missionaries, calling, equip, share, lead, living, Programs, heart, salt, light, Pins, Committee, Organic, Influence, Leader, Inspiration, Accountability, Education Planning, people, temperature, degree, thinking, promotion, action, Ministries, not, Strategic, Famine, Belonging, Us, Praying, Mush, Fatalism

**Possible Action Steps:**

**Questions:**

**Resources:**

**A Time For Prayer**